



## **Agensi Pekerjaan Career & You Sdn Bhd**

Career & U is an established Executive Search Company with superior track record for our existing portfolio of clients. Our existing portfolio of clientele, comprising a large number of companies (both local and multinationals), several of whom have been with us for many years.

As an Executive Search Company registered with Malaysia Ministry of Human Resources, Career & U has been providing services to multinationals and local corporates on a nationwide and regional basis. Our Executive Search team was borne out of years of experience in the recruitment field and inspired by a genuine desire to constantly improve our level of service to a growing number of clients. We search and identify quality candidates according to our clients' criteria and place such candidates on a temporary, permanent and contract basis with our clients.

Our client is a global leading innovation-driven MNC Pharmaceutical corporation, currently is looking for the following position.

### **MEDICAL DIRECTOR, REGIONAL**

#### **Responsibilities**

- The primary role is to direct and control the company's medical department to support new and existing products in accordance with strategic business priorities through strong collaboration with commercial and internal department.
- Ensure all medical department activities are performed according to corporate, ethical and legal requirements including GCP, GLP and GMP if applicable.
- Manage and monitor medical environment and ensure impact of any change is assessed and communicated to relevant local and corporate contacts.
- Develop and build credible and long term relationships with government authorities, industry bodies, hospitals and the medical profession including KOLs, to ensure profile of Abbott strategically positioned to support corporate goals.
- Ensure all advertising and training material meets legal and scientific standards of accuracy and integrity maintaining a balance between compliance to relevant industry and corporate codes with promotion of business strategies.
- Business partnering through ELT membership to establish and execute strategic business priorities to achieve corporate goals and through the provision of technical advice and support to the Sales and Marketing, Training, Regulatory and the HEOR Departments.
- Direct medical department staff to ensure their professional development and achievement of corporate goals.

- Proactively develop credible and long term relationships with head office medical, regulatory and HEOR management, promoting the affiliate's capacity to participate in global trials.
- Attend regular departmental meetings with manager/supervisor to build in continuous feedback mechanisms in quality, safety & environmental responsibilities.
- Meet the requirements of ISO and Class A by complying with all relevant Quality policies and procedures to ensure the Quality objectives of the business are met.
- Comply with all relevant company Occupational Health, Safety and Environmental policies, procedures and work practices with the intent of preventing or minimising accidental exposures to self, colleagues and/or the environment.

## **Requirements**

- Medical Doctor with additional post graduate qualification or experience and proven track record of success in clinical research and drug development, regulatory, pharmacovigilance and marketing interactions.
- Good leadership and the ability to command the respect and support of the Abbott International medical community, Global Pharmaceutical Research and Development and senior management.
- Excellent communication, networking and people skills.
- Fluency in English.
- Rapidly adaptable to a changing environment and willingness to assess and implement new ideas and opportunities.
- Self-starter with vision and initiative and the ability to work unsupervised towards the achievement of challenging goals.
- Sound judgment, strong planning and organizational skills, and the ability to get things done.