



## **Agensi Pekerjaan Career & You Sdn Bhd**

Career & U is an established Executive Search Company with superior track record for our existing portfolio of clients. Our existing portfolio of clientele, comprising a large number of companies (both local and multinationals), several of whom have been with us for many years.

As an Executive Search Company registered with Malaysia Ministry of Human Resources, Career & U has been providing services to multinationals and local corporates on a nationwide and regional basis. Our Executive Search team was borne out of years of experience in the recruitment field and inspired by a genuine desire to constantly improve our level of service to a growing number of clients. We search and identify quality candidates according to our clients' criteria and place such candidates on a temporary, permanent and contract basis with our clients.

Our client, a foreign pharmaceutical company is currently seeking the following candidate.

### **Medical Manager** (Kuala Lumpur)

#### **Responsibilities:**

- Develops long term professional relationship with key opinion leaders in close collaboration with the Medical, Sales and Marketing teams that contribute to the achievement of commercial objectives and add value for our customers. Including supporting and presenting at speaker meetings, advisory board meetings when required and accompanies customers to national and international conferences.
- To act as a field-based reference point for scientific and clinical expertise to field force-offering conference medical support.
- To assist the Clinical Project Manager in selecting appropriate trial centers for trials that best fit commercial and clinical objectives by gathering advice from healthcare professionals on trials and development plans.
- To ensure utilize superior therapy area and product knowledge to achieve competitive advantage/differentiation for Novartis and its products by providing accurate and non promotional information relating to unlicensed products/indications following customer requests.
- Involve in the Product Training of field force.

**Requirements:**

- Medical Doctor (MBBS or equivalent) or Bachelor of Pharmacy with additional post graduate qualification.
- Registered with the Malaysian Medical Council or Pharmacy Board of Malaysia
- Possess a current Annual Practicing Certificate for Medical Doctor or Annual Certificate for Pharmacist
- Remuneration will include salary, benefits and activity-based reimbursement
- Good leadership and the ability to command the respect and support of the client's medical community, Global Pharmaceutical Research and Development and senior management.
- Excellent communication, networking and people skills.
- Fluency in English.
- Rapidly adaptable to a changing environment and willingness to assess and implement new ideas and opportunities.
- Self-starter with vision and initiative and the ability to work unsupervised towards the achievement of challenging goals.
- Sound judgment, strong planning and organizational skills, and the ability to get things done.